

# Join our team

## Corporate lawyer



01622 759 900 | [outsetuk.com](https://outsetuk.com)

**outset.**

# The role

---

outset.

We're looking for an experienced Corporate lawyer to join our team, advising on and leading corporate transactional work, in particular M&A.

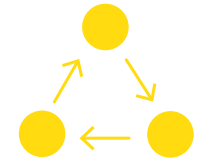
We see deals as projects and we like to think of our lead lawyers as project managers and problem solvers. Understanding the outcomes clients want to achieve, managing the process from beginning to end, identifying risks and putting them into context for clients, addressing them where needed.

People who spot issues quickly, and navigate through them just as easily. Great communicators who are well organised and driven by getting things done.

Of course, we don't expect this without support and the support is there from the rest of our friendly, hard working team when you need it.



Good communicator



Manage process



Problem solver



Identify & manage risks

# What we're looking for

---



Our ideal candidate would have a minimum of 3 years experience with a solid knowledge of M&A, including drafting and negotiating SPA's, price adjustment mechanisms, disclosure letters and shareholders' agreements.

## Key Accountabilities & Responsibilities

- The role focuses on high quality legal delivery, working to tight deadlines and serving a broad range of highly valued clients, ranging in size, complexity and value.
- You'll be advising on a range of corporate M&A including purchases, disposals, reorganisations, buy-ins, buy-outs and joint ventures.
- You'll be engaging in the drafting, negotiating and reviewing of a wide variety of key corporate transactional documents, in particular share purchase agreements, asset purchase agreements and disclosure letters.
- You'll play a key role in building and maintaining client relationships.

## Key skills

- You will have the skills to take on a high degree of responsibility and manage a challenging workload within a fast paced environment
- Sound technical and legal skills with a pragmatic approach and solutions focussed advice
- A good commercial understanding and excellent interpersonal skills
- Can deliver legal services as part of a multi-disciplinary offering
- Can embrace technology and process
- Skilled at analysing and managing legal and practical risk
- Has a desire to provide an excellent client service and the ability to build strong working relationships with colleagues and clients

# In return...

---

outset.

The chance to be part of something different; we believe the delivery of professional services is changing and we're excited about it. You'll have the opportunity to join a growing team in a friendly and supportive environment.

## Salary & benefits

- Competitive salary, reviewed annually
- Training and development on the job, working closely with experience lawyers
- We offer flexible working arrangements and remote working where possible. Please let us know if you require a flexible working arrangement and we'll do our best to accommodate this.
- Private health insurance
- Life cover
- Good work life balance with flexibility
- Bonus scheme, based on performance
- Team socials outside of work
- Relaxed dress code

## Location

- You'll be based in Maidstone, Kent but this will be a mixture of working from the office when required and from home



# Our corporate team

---

outset.

You'll be joining one of the most active M&A teams in the South East who specialise in working with acquisitive clients on 'buy and build' growth strategies.

We've developed an innovative, process driven approach to delivering corporate transactions. It ensures transactions run smoothly but most of all efficiently, giving our clients price certainty. Because of this, we can complete deals in very tight timeframes.

We offer responsive and strategic advice to our clients, bringing complex problems into focus. Our aim is always to protect our clients' businesses but in a way that allows them to achieve their commercial goals, setting them up for long-term sustainable growth and success.

Our team is creative, intelligent and our clients benefit from our personal, relationship driven approach. Not only is our team bursting with technically brilliant, commercially astute minds but we're friendly, approachable and passionate about what we do.

We work with clients across a variety of sectors and sizes from small owner-managed business, to private equity backed businesses and mid-sector corporates across the UK.

We have developed strong relationships with leading accountants, corporate finance advisors and regional banks and are recognised by clients and industry professionals for our commercial approach and the quality and responsiveness of our service

## Key statistics



**182**

Transactions Completed 18/19



**£800 Million+**

Total value of transactions 18/19



**500+**

Properties acquired 18/19

# What our employees say about working for us

outset.

“



**Leila Cox**  
Group Services

“Outset has a great culture and a real family feel to it. We have regular team nights out run by our ‘fun club’ as well as running / fitness clubs at lunch time. My role is extremely varied meaning every day is different and I’ve gained great experience working with everyone across the business.”

“



**Chloe Pereira**  
Senior Employment Lawyer

“There are so many people and things which make Outset the best company I have ever worked for. I have never come across such a large bunch of collectively brilliant people –professionally and personally. The friends I talk to about working at Outset are envious of us – as they should be.”

“



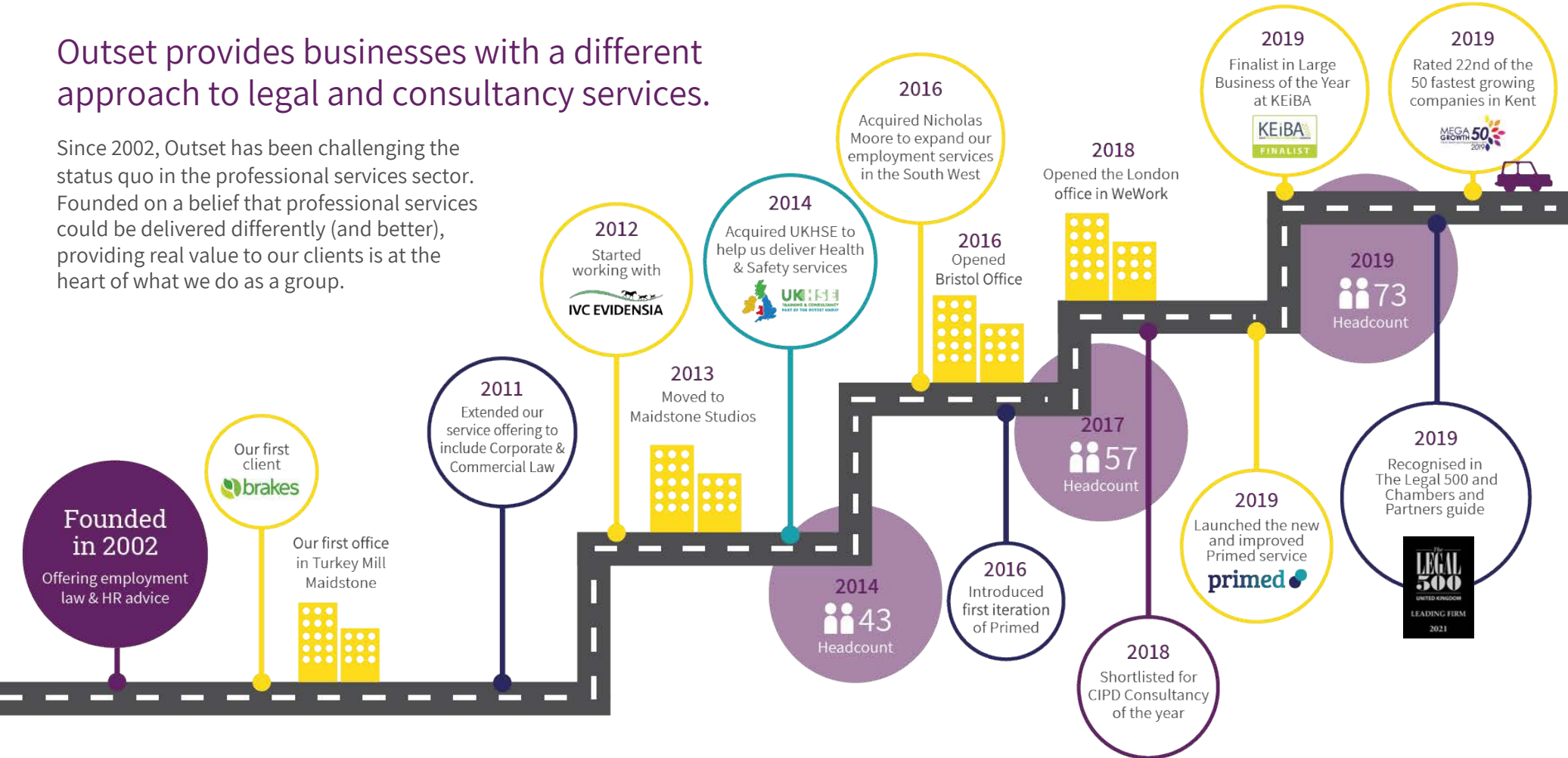
**Tom Vandersteen**  
Senior Systems Analyst

“Working at Outset has been a great experience, from day one I have been offered the support and encouragement to take the initiative, explore new solutions and find opportunities to innovate. If you are keen and enthusiastic about what you do, you are given space to learn and develop here because they really invest in you and want you to succeed. I think that’s because they really understand that when you succeed, Outset does too.”

# The Outset Group

Outset provides businesses with a different approach to legal and consultancy services.

Since 2002, Outset has been challenging the status quo in the professional services sector. Founded on a belief that professional services could be delivered differently (and better), providing real value to our clients is at the heart of what we do as a group.



## Outset Group businesses

**Outset** provides businesses with a different approach to legal and consultancy services, specializing in employment law, HR and corporate law.

**UKHSE** provides outsourced health and safety solutions to clients including consultancy and training.

**Primed** gives business access to extensive online resources and unlimited advice from employment, HR and health & safety experts for an affordable monthly fee

# About Outset

---

outset.

We are a tight-knit group of down-to-earth employment lawyers, HR specialists and corporate lawyers with a drive to deliver legal advice differently, and more importantly, better. We strongly believe that the old ways of providing advice are outdated and no longer suit the needs of the fast-paced business world we operate in today.

We don't just talk about providing legal services differently, it's deeply embedded in everything we do - from our non-hierarchical structure and agile leadership team, to our streamlined processes, the way in which we deliver advice and our investment in technology to drive accessibility.

Business owners want proactive and forward thinking advice, rather than simply knowledge of the law and statutory requirements. We provide advice that is commercially focused with a rounded view of the pressures and considerations our clients face, delivered in a way they can understand.

We're people, giving advice to other people – there's no point in writing a contract or drafting legal advice if our clients can't understand it or if it doesn't help them achieve their goal.

Our clients have price transparency and cost certainty from the outset; we carefully scope our work and operate on a fixed fee basis wherever possible, even on large and complex projects.

We invest in talented, like-minded people who share our vision and are passionate about what they do. We trust them to know what needs doing when; we're all adults and by trusting each other, we're proud to have developed an exceptional team ethic and offer flexible and remote working arrangements where possible - long before COVID forced us to.

And finally, we attract great clients who come back to us time and time again because we work in partnership with them. We're proud of our long-lasting relationships and are praised for our commerciality, personal approach and the quality and responsiveness of our service.

“

“This business was founded on a belief that things can be done differently, things can be done better and more than anything, that we can add real value for our clients.”



**Jonathan Gauton**  
CEO and Founder



## Apply today

---

For more information or to apply today, please send a copy of your CV and a covering letter to:

[Recruitment@outsetuk.com](mailto:Recruitment@outsetuk.com)

[outsetuk.com](http://outsetuk.com) | 01622 759 900

