

About the Outset Group

Outset Group offers a creative and intelligent response to the complexity of business strategy, risk and compliance.

We are a progressive business services group including a solicitor practice providing organisations with an integrated blend of legal, consulting and safety solutions. We believe that there is a better way to deliver business services, especially legal services.

Since 2002, we have been doing things differently, challenging the status quo, and asking the important question: Why? Why are services delivered in this way? Why are business advisory and legal firms structured as they are? And most importantly: Why is the client coming to us, and what is it they actually want?

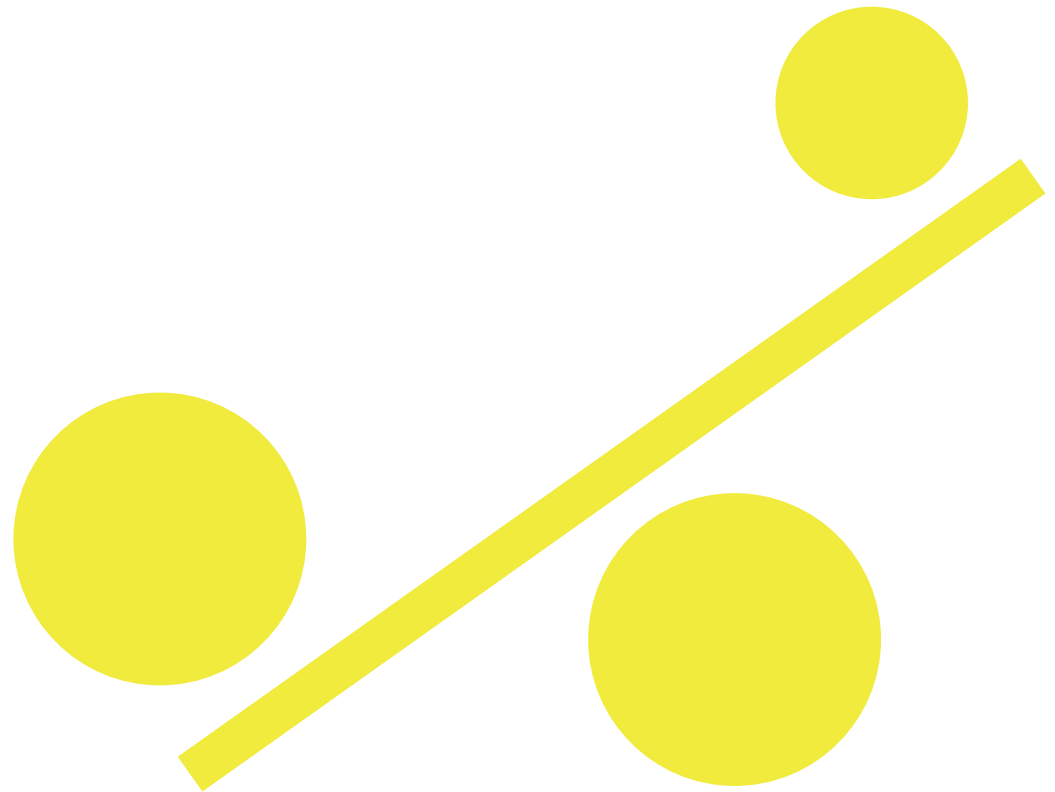


We believe our advice, whether legal, business consultancy, HR or safety shouldn't be given in a vacuum.

It should be provided with a rounded view of the pressures and considerations facing our clients. It should be practical, proportionate, balanced and, of course, useful. It should add real value and be advice – not just a list of options.

We love technology and use it wherever we can. We want dealing with us to be as easy, straightforward and worthwhile.

That's our vision, if it sounds like yours, it would be great to talk.

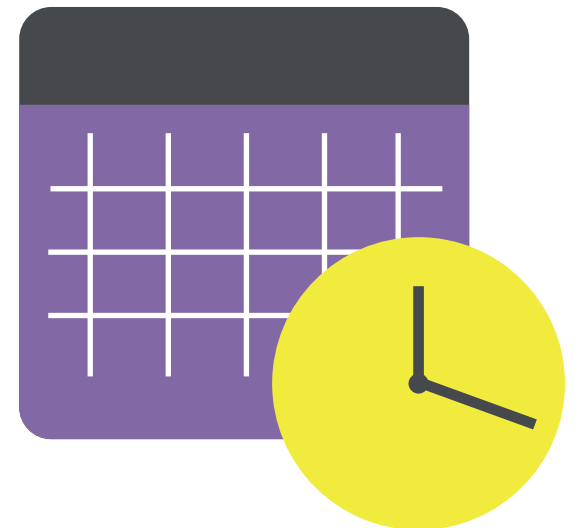


Corporate M&A

Our corporate team advises clients on share and asset acquisitions and disposals and other investments.

We specialise in working with acquisitive clients who are on a “buy and build” growth strategy. We make sure we really understand their concerns, and avoid wasting time on points which they are not worried about. We work with them to quickly spot problems and ways we can deal with them. We’re really proud of our track record of completing deals on short timetables.

We also work with regional businesses on acquisitions and sales and apply our fast-paced, solution-driven model. We cut to the chase, focus on the issues and make things happen. That’s what drives us.



In the six months to the end of June 2017, we will have completed around 35 deals with a total deal value in excess of £100m.

We are one of the most active corporate M&A teams in the South East.

We are continuing to grow and we need great lawyers who think like us to help us deliver our goals. Our transaction team consists of 12 lawyers and 2 paralegals.

We have a very strong team ethic, grounded in our non-hierarchical structure. We enjoy what we do and enjoy being part of a team. We believe everyone should feel valued, and we want our people to grow with us and share in our success.

Our recent growth means we are now looking to add to our team and are looking to recruit 2 additional lawyers.



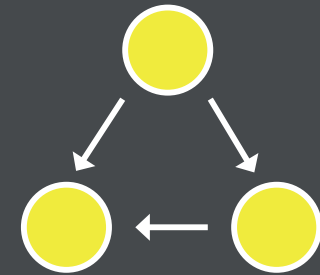
Due Diligence

The first role requires some experience of carrying out due diligence processes and operating within the context of a corporate deal.

We would expect you to have a good grasp of raising due diligence enquiries, reviewing the responses and supporting documents and producing useful reports. In addition, we are looking for good communicators who can work in a team context, manage processes and report internally on risks and issues that need to be addressed in transaction documents.



GOOD
COMMUNICATOR



UNDERSTAND
PROCESS



TEAM
PLAYER



IDENTIFY
RISKS

Deal Leader

For the second role, we are looking for a deal leader – the primary point of contact for clients and other law firms on deals.

We see deals as projects, and we like to think of our lead lawyers as project managers and problem solvers. Understanding the outcomes clients want to achieve and managing the process from beginning to end. Identifying risks, putting them in context for clients and addressing them where needed.

People who spot issues quickly, and navigate through them just as easily. Great communicators, who are well organised and driven by getting things done – and done well. Of course, we don't expect this without support, and the support is always there from the rest of the team when needed.



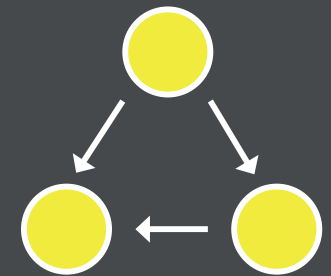
GOOD
COMMUNICATOR



PROBLEM
SOLVERS



IDENTIFY & MANAGE
RISKS



MANAGE
PROCESS

Commercial

We support a broad mix of clients, ranging from SMEs to corporates, on a range of issues.

Our retained employment advisory service, HR support and safety solutions means we are trusted advisers for legal and compliance matters on day-to-day issues. Our commercial services, along with our corporate and property offerings provide a natural extension to this.

Our well-tuned understanding of our clients' culture, aims and objectives means we sit alongside them when they need help, whether it be on new key customer or supplier arrangements, IP, outsourcing, franchise arrangements or JV and partnering.



**Clients'
culture**

**Clients'
aims &
objectives**

Us

Commercial Lawyer

Due to our continued growth we are looking to add a commercial lawyer to our team.

The role will involve working with our key clients on their important arrangements. We are looking for people who enjoy learning about businesses, what makes them tick and why. People who understand that legal advice and risk always needs to be placed in a commercial context. By which we mean: yes, there may be a risk, but how severe are the consequences, and how likely is it to happen?

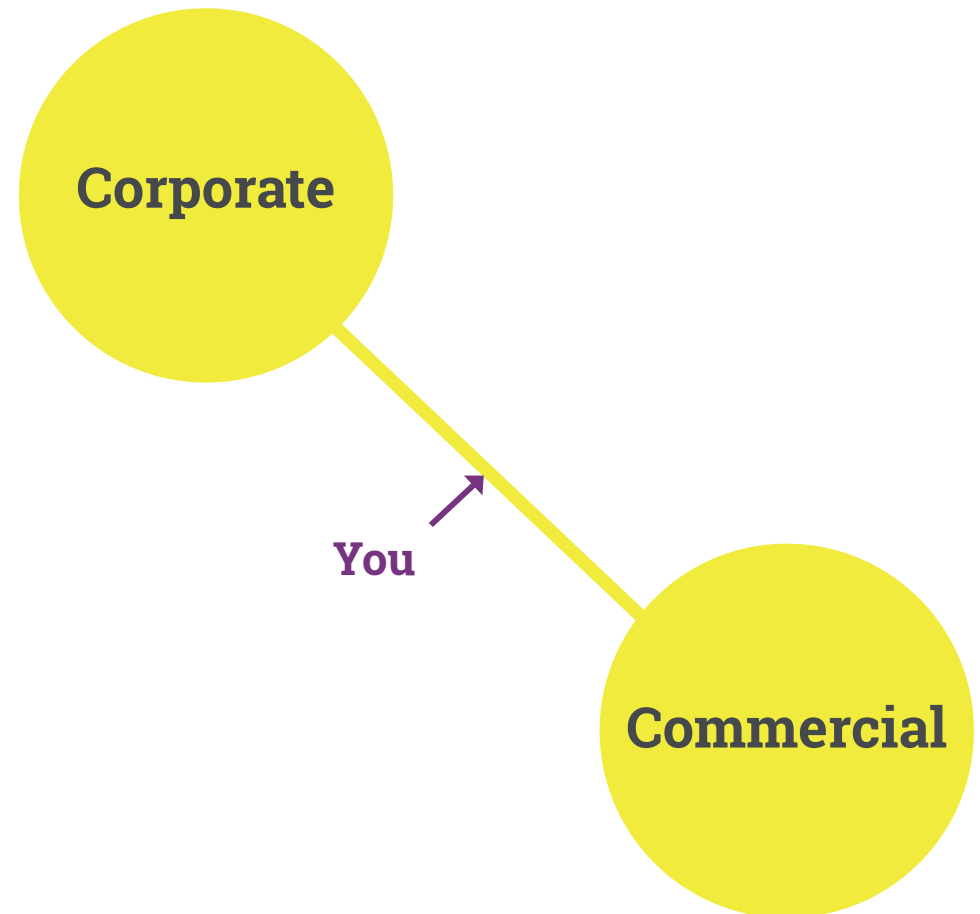
If this sounds you, let's have a chat.



Corporate & Commercial

We're particularly keen to hear from people who are able to straddle the divide between corporate and commercial.

Some people say that you need to be a specialist in either corporate or commercial. That may be true. We think that a solid grounding in both sharpens you up, helps you better understand clients and makes you better at either. Or both. Whichever works.



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